



93rd Annual Meeting Minutes

DATE:	March 11, 2023	MEETING:	In-person at the Carrie P. Meek Foundation
CALLED TO ORDER:	10:00 a.m.	TIME ADJOURNED:	11:39 am
QUORUM CERTIFICATION OF	45 Delegates present with 53 people in attendance – Eliza Fendell, Board Secretary		
PREPARED AND SUBMITTED BY:	Dawn McKenzie		

Agenda Item	Discussion/Conclusion	Recommendations/Actions/Motions
Called to Order	Meeting was called to order by Board Chair, Peggy Wingard at 10:00am	
Pledge and Girl Scout Law and Promise	Conducted by Troop 347	
Certification of Delegates	45 Delegates present with 53 people in attendance – Eliza Fendell, Board Secretary	
Adoption of Minutes	The 92nd Annual Meeting Minutes were accepted and adopted unanimously with a change to the actual and deficit revenue dollar amounts.	Motion to approve minutes by Patricia Cruz and seconded by Gloria Vasquez
Development Committee Report:	<p>PRESENTED BY ELIZA FENDELL, BOARD DEVELOPMENT COMMITTEE CHAIR:</p> <p>The board development committee is responsible for partnering with the board to build a high performing board by recruiting and slating</p>	<p>Motion for approval of the slate as presented: Gloria Vasquez Seconded by: Emily Gresham</p> <p>Motion carried unanimously</p>

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	<p>nominees for council leadership. It works closely with the board to ensure board orientation, ongoing education, and assessment.</p> <p>Thank you to the committee members who are both board member and non-board members, KiKi Zayas, Kyle Paige, and Brent Muckridge; and for help from Peggy, Chelsea and Haley. Our By-Law state, we can have non-Board Members on this committee so, if you are interested in working us, please let me know.</p> <p>The committee reports that it has not received any nominations from the floor as allowed under the current bylaws.</p> <p>Officers with terms ending in 2025:</p> <ul style="list-style-type: none"> • Sarah Nesbitt Artecona, Chair • Tami Blanco – 1st Vice Chair • Ana VeigaMilton – 2nd Vice Chair • Christine Rupert – 3rd Vice Chair <p>We are very excited to welcome five new at-large board members. This is a group of prominent community members, each bringing a wealth of experience to Girl Scouts. Their full bios are included in the meeting materials distributed via email.</p> <p>New directors at large joining the board, with a term ending in 2024:</p> <ul style="list-style-type: none"> • Michelle Harris • Isa Nunez • Dawn Javersack • Laura Martinez <p>Members at large renewing for a second term ending in 2025 are:</p>	

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	<ul style="list-style-type: none"> Christina Boomer Vazquez Charmaine Gatlin Emily Gresham Debbie Johnson Brent Muckridge <p>We are very excited to welcome five new board members - one joining as an officer; four joining as members at-large. Their full bios are included in the meeting materials distributed via email. Details on each follow:</p> <p>Ana VeigaMilton, 2nd Vice Chair. Ana presides over the Milton Foundation and directs Social Responsibility for the Milton family business, United Property Management. She also co-founded the Cecil and Ana Milton Family Foundation. Ana is unable to join us today.</p> <p>Michelle Harris, member at large. Michelle is an accomplished leader in finance, accounting, and entrepreneurship. She has served on our finance committee since 2020.</p> <p>Isa Núñez, member at large. Isa is Vice President of Facilities Design and Construction at Jackson Health System, with over 29 years of professional experience in the construction industry.</p> <p>Dawn Javersack, member at large. Dawn is Senior Vice President and Chief Financial Officer at Nicklaus Children's Health System. She has over 25 years' experience in nonprofit finance leadership in healthcare systems.</p> <p>Laura Martinez, member at large. Laura is Director of Talent Management for North America at Bacardi. She has over 20 years leadership experience in Human Resources.</p> <p>Our 2023 Girl Board member:</p> <ul style="list-style-type: none"> Alyssa Brown 	

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	<ul style="list-style-type: none"> Isabella Cruz Kelly Rodriguez <p>The 2023 Emeritus Board Member inductee:</p> <ul style="list-style-type: none"> Margert “Peggy” Wingard 	
<p>Treasurer’s Report/Finance Report</p>	<p>PRESENTED BY LINDA LEASBURG-KRAMER, TREASURER:</p> <p>On behalf of the board of directors, I would like to present the annual report of the 2022 financial position of Girl Scout Council of Tropical Florida. The report was included in the materials emailed to the attendees, there is also a copy of the report available for you here today.</p> <p>The independent accounting firm of Gutierrez Madariaga conducted a year-end audit of the Council’s statement of financial position and related statements of activities, functional expenses and cash flows. In their opinion, the financial statements present fairly the financial position of the Girl Scout council of Tropical Florida Inc, as of September 20, 2022. The full copy of the audited financial statements is available to members upon request.</p> <p>Highlights from the 2022 fiscal year:</p> <ul style="list-style-type: none"> Revenues totaled \$3,047,474 Expenses totaled \$3,103,797 Our council ended the 2022 fiscal year with a small deficit, of \$56,323. While we never want to end a year in deficit, the challenges of 2022, including the ongoing difficulties presented by the Covid-19 pandemic, continued to impact Girl Scouts and our entire community. The board finance committee anticipated a larger deficit in 2022, recognizing the important investments that we needed to strengthen our council position coming out of the pandemic. Additionally, a focus of 2022 was preparing and planning for our council centennial. 	<p>Audit: accepted in draft pending finalization.</p>

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	<ul style="list-style-type: none"> • 2022 was truly a rebuilding year, with cookie coming back up 12% after the 46% decrease in 2021. • Additional highlights from 2022 include continued growth in fundraising, with a 4% increase over 2022, and 39% increase since 2020. Fundraising efforts, including launching the Trefoil Society and Centennial Partner program are proving effective in both elevating awareness of Girl Scouting, increasing community investment in girls, and advancing our strategic goal of fundraising as a growing percentage of overall council revenue. • Referring back to the annual report, it is important to note a significant increase in net assets. As shared with the membership in prior years and approved by the board of directors, GSTF closed on the sale of Camp Choe in September 2022. Proceeds from the sale of Choe, totaling \$2,288,948 after closing expenses, will serve as a critical financial foundation to ensure our council continues on solid footing as we go into our second century. As fiduciaries of Girl Scout resources in Miami-Dade and Monroe counties, the board has engaged in a strategic planning process, parallel to investment planning, to develop policies and procedures for long-term stewardship of these funds. • While this report covers the 2022 fiscal year, it is important to share that the board and staff of GSTF are closely tracking current events that impact our day-to-day lives. We continue to see challenges in the cookie program – caused by supply chain and labor issues with our baker vendors. I think everyone in this room is aware of these issues, and we thank all our volunteers for your flexibility, agility, patience, and innovation in finding solutions to support your girls in meeting their cookie goals. However, I would like to point out the slide – showing that despite the recent downturn in revenues, overall GSTF has shown a positive growth line of revenue over the past 6 years. This is something to celebrate! <p>The board of directors, the finance committee, and council staff are working diligently to ensure the highest and best use of all council</p>	

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	resources. Our commitment is to steward Girl Scout resources. Please keep in consideration the need for continued financial support – as we strive to provide all girls the best Girl Scout experience possible. Each of you play a part in this positive trajectory, and we thank you for all you do to support our Girl Scout members.	
Council Accomplishments:	<p>PRESENTED BY CHELSEA WILKERSON, CEO:</p> <p>Chelsea gave a short speech focused on the power of Girl Scouts, the council's accomplishments over the past year, and the importance of gratitude. Gratitude for volunteers, staff, board members, and families.</p> <p>Council accomplishments include:</p> <ul style="list-style-type: none"> • 28 Gold Award Girl Scouts in 2022 • A strong board of directors • Ongoing fiduciary management of council resources throughout the pandemic • Sale of Camp Choe and investment of proceeds • 139% increase in fundraising since 2020 • Strong STEM programs, including the addition of a full time STEM Program Manager <p>Taking a quick peek at 2023 – the Centennial Year is going strong, with increased investments from individuals through the Trefoil Society and corporations through Centennial Partnership program, Sweet Shop partnerships, work with OMiami, a special commemorative edition of Community Newspapers, and upcoming wall in Wynwood, along with the HistoryMiami exhibit and opening Lifetime of Leadership reception.</p>	
Recognition of Outgoing Elected Officials:	<p>PRESENTED BY PEGGY WINGARD:</p> <p>Expression of appreciation to outgoing board members for their service:</p> <ul style="list-style-type: none"> • Jenny Arias May, Member At Large • Margaret “Peggy” Wingard, Board Chair 	

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Installation Ceremony:	<p>PRESENTED BY JUDGE ANGELICA “KIKI” ZAYAS, BOARD DEVELOPMENT COMMITTEE:</p> <ul style="list-style-type: none"> • Conducted the ceremony. • Requested that new members raise their right hand to repeat oath: <ul style="list-style-type: none"> ○ I am committed to the aims and purposes of Girl Scouting and will participate actively in fulfilling the responsibilities of my elected office. • Congratulated and declared new members as duly installed and wished them success in fulfilling their leadership roles in the Girl Scout organization. • Welcomed Sarah Nesbitt Artecona as the new Board Chair. • Asked all to congratulate the incoming members. 	
Leaning into Leadership: A Discussion on Women in Elected Office:	<p>SARAH ARTECONA – MODERATOR WITH GUEST PANELISTS: COMMISSIONER RAQUEL REGALADO, MIAMI-DADE COUNTY DISTRICT 7 AND COMMISSIONER BARBARA JORDAN, MIAMI-DADE COUNTY DISTRICT 1 (RETIRED):</p> <ul style="list-style-type: none"> • The Commissioners were invited to share a little about themselves and their backgrounds, some of what they shared: • What their goals were when they were in high school. • What was the first office they ran for; did they start with something like student government in school? • If one of the girls in the room is thinking about running for office, now or in the future, what advice would they give her? Girl Scouts is a girl-centered, girl-led organization – can they talk a little about their experiences as women in elected office...do they feel being a woman has made a difference in their elections? How they lead? 	
Closing of Meeting:	<p>SARA ARTECONA:</p> <ul style="list-style-type: none"> ➤ Motion for adjournment of meeting at 11:39 am 	