



## 2020 Financial Statements as of September 30, 2020

### Statement of Financial Position

#### ASSETS

Cash and equivalents	\$	951,447
Receivable		49,204
Inventories		25,728
Investments		330,110
Other Assets		207,389
Property equipment, net		350,394

**TOTAL ASSETS** **1,914,272**

#### LIABILITIES AND NET ASSETS

##### LIABILITIES

Accounts payable and accrued expenses	113,424
Refundable advances	25,330
Deposits and other liabilities	13,746
Differed revenues	39,854

**TOTAL LIABILITIES** **192,354**

##### NET ASSETS

Without donor restriction	1,463,883
With donor restriction	258,035

**TOTAL NET ASSETS** **1,721,918**

**TOTAL LIABILITIES AND NET ASSETS** **1,914,272**

**2020**

### Statement of Activities

#### PUBLIC SUPPORT, REVENUE AND GAINS

Cookie and products sales	\$	2,107,666
Contributions and grants		743,148
Retail Operations		29,442
Program and council service fees		55,095
Other income		26,692
Change in beneficial interest in trust		2,051

**TOTAL REVENUE** **2,964,094**

#### EXPENSES

Cost of Goods Sold	797,818
Functional expenses	
Program services	1,245,958
Supporting Services	
Management and General	369,571
Fundraising	295,729

**TOTAL EXPENSES** **2,709,076**

Net Income (loss) from Operating	255,018
Non-Operating Income	-

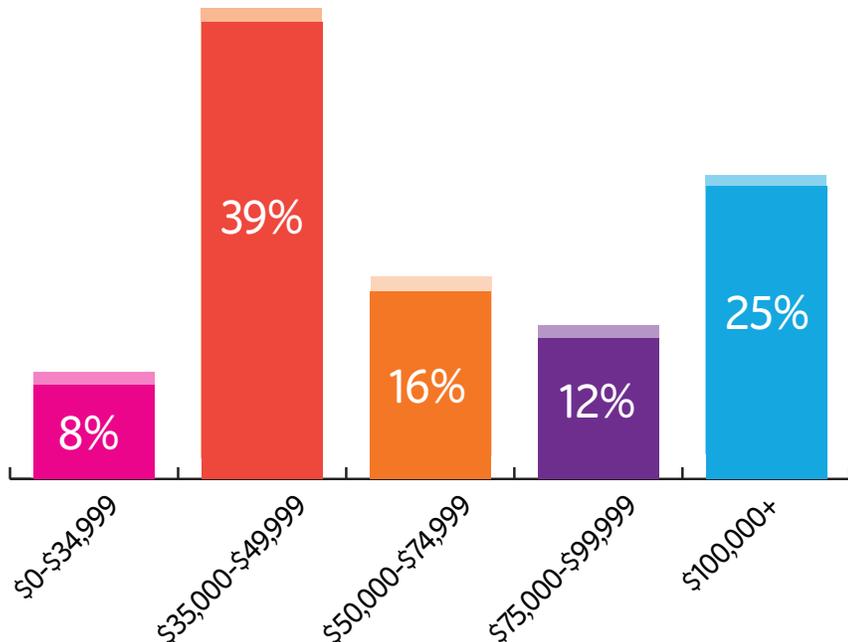
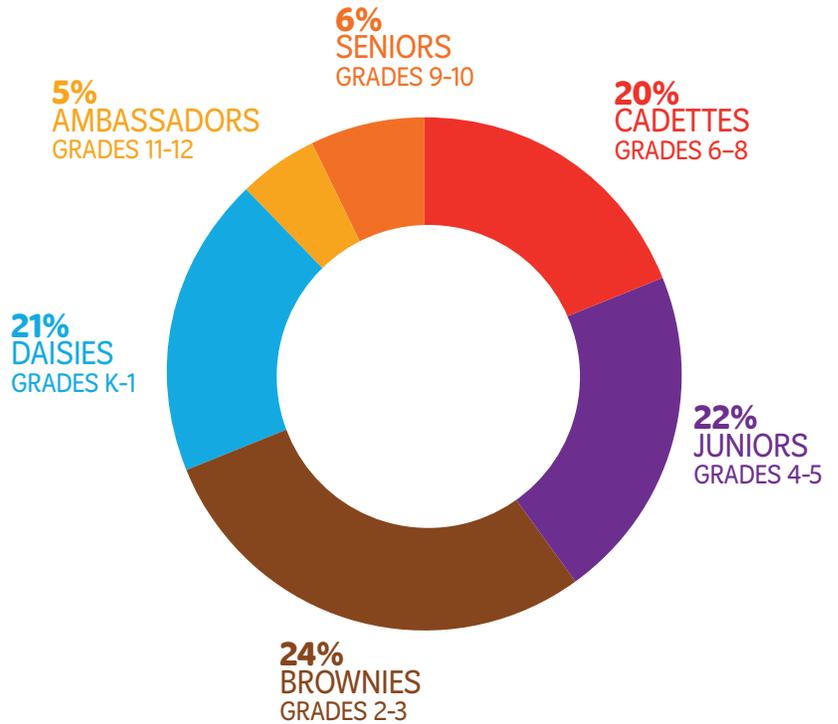
**CHANGE IN NET ASSETS** **255,018**

**2020**

# 2020 MEMBERSHIP AND DEMOGRAPHICS

**5,700 TOTAL MEMBERS**

Girl – 3,385  
 Adult – 1,986  
 Lifetime – 329



**HOUSEHOLD INCOME**  
 (Mean Census Data)