





Expert layering of flavor profiles and textures means that you can...

## A difference that is...

Tasty
Inspiring Authentic
Balanced Curated Appetizing Flavorful Irresistible Nutty Craveable Luscious Buttery Exquisite
Delightful Caramelized Enjoyable Rich Minty Delectable Rich **Delicious** 



#### The Cookie Experience









# Thin Mints®

Crisp, chocolaty cookies made with natural oil of peppermint







#### Thin Mints®



- Dark
- · Rich
- · Smooth
- Thin
- Round edges
- **Indentations** from docking holes used to prevent cracking while baking.



• Strong **mint** and rich **chocolate** aroma.





#### Thin Mints®



- Authentic taste from real cocoa and real peppermint oil
- Balanced chocolate and mint that don't melt into a single flavor
- Lingering fresh mint aftertaste
- Crispy cookie wafer
- Sweetness doesn't overpower chocolate and mint flavors

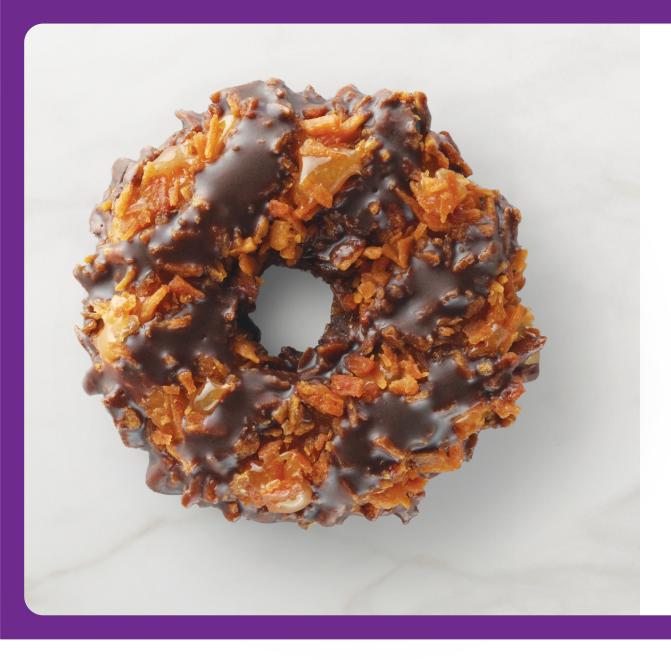


# Samoas®

Crisp cookies with caramel, coconut and dark chocolaty stripes







#### Samoas®



- Thick stripes
- Toasted caramel color
- Dark chocolate
- Thick bottom coating
- Scalloped edges
- Resembles homemade



 Strong coconut and caramelized sugar aroma with a hint of dairy notes





#### Samoas®



- **Distinct, layered flavors** that melt together
- First bite dominated by sweet caramelized sugar flavor
- Chewy cookie drenched in caramel and toasted coconut and drizzled with rich dark chocolate
- **Sweetness lingers** after cookie is eaten









## **Tagalongs**®



- Enrobed in •=••••
  •AU• ••••••
- **\***
- ◆●◆●▲▼◆ ■●◆●◆ from Peanut Butter Filling



Strong nuttyand aroma





## **Tagalongs**®



- • ••••• of sweet, creamy peanut butter
- ••••• aftertaste



# Do-si-dos®

Oatmeal sandwich cookies with peanut butter filling







#### Do-si-dos®



- **+0+0--+ -++++--**
- Thin Layer of ▲◆◆◆◆
   ▲◆◆◆◆■ ●■◆◆●



Nutty ◆◆◆◆◆ and●■◆▲◆ aroma





### Do-si-dos®



- First bite has mild ••••••

  ••••• and ••••••

  flavor
- Sweet peanut butter flavor

   Sweet peanut butter flavor

   OFFICE STATES STA
- sweetness and saltiness



# Adventurefuls®

Indulgent brownie-inspired cookies with caramel flavored crème and a hint of sea salt







#### Adventurefuls<sup>®</sup>



- Deep ♦◆■● ■●△■△■◆◆◆
- ABACCA Appearance with CECCOCC PACK



aroma





#### **Adventurefuls**<sup>®</sup>



- ••■• ■■■•• ▲■•• with strong sweet chocolate flavor

- Lingering aftertaste resembles a ◆◆◆◆◆◆



# Trefoils®

Iconic shortbread cookies inspired by the original Girl Scout Cookie™ recipe







#### **Trefoils**®



- Noticeable Docking
- Bottom and Edges of Cookie ■◆◆◆◆▲■◆
   ●△●◆◆◆ with Cratering and Gaps



Mild ◆◆◆▲■◆ aroma





#### **Trefoils**®



- mild sweet dairy and vanilla flavors
- **A•••••• •• ••••••** taste
- Crispy and 
   Electrical Automotion



# Toffee-tastic®

Rich, buttery cookies with sweet, crunchy toffee bits







#### Toffee-tastic®



- UACCO OCTOB • OUTOB ABOOT BOUGH Variation







#### Toffee-tastic®



- embedded with chewy toffee bits
- Crispy and 
   Electrical Automotion
- shortbread and toffee flavors followed by a hint of saltiness



# Lemon-Ups®

Crispy lemon cookies baked with inspiring messages to lift your spirits







### Lemon-Ups®



- Noticeable Docking ●△▼●◆



Intense •••••

Telephone aroma





#### Lemon-Ups®



- medium lemon intensity that melts into a sweet lemon profile
- complements buttery shortbread
- Inspiring messages create



## Girl Scout S'mores®

Graham sandwich cookies with chocolaty and marshmallowy flavored filling







#### Girl Scout S'mores<sup>®</sup>



- · #+++ +^ E#++ 0#++++#
- Noticeable Docking ●△♥◆●



• • • • • • • and sweet • • • • • • • aroma





#### Girl Scout S'mores<sup>®</sup>



- STATE TO THE WITH Strong initial tastes of graham and sweet chocolate, followed by lighter marshmallow flavor that layers and builds
- Graham, chocolate and marshmallow flavors

◆**△●◆◆●** when microwaved

— similar to original s'mores taste experience



Visit the
Little Brownie
Bakers website
for photos of
craveable
cookies

LittleBrownie.com









#### Useful Tips

Use this resource to expand basic cookie knowledge by using senses of sight, smell and taste. Here are a few thought starters—get creative and have fun with all the sights, aromas and flavors.



Girl Scouts can use the "Cookie Sensory" cards supplied separately when talking to customers. Cut them out and place behind the matching variety or use with the full sheet.



#### More Tips

- Experience a true "sensory taste test" by challenging everyone to use their senses of sight, smell and taste from the moment they see the cookie all the way to the last tasty bite. Stop and describe the senses, and emotions along the way. Use this aid for new ways to describe the cookies.
- Create a game of questions or descriptors and ask for "cookie" answers or play the "Clue Cards" game on <u>LittleBrownie.com</u>.
- Play a matching game using multiple cookie descriptors and cookie names.

#### Girl Scouts Can:

- Create a cookie selling script using their new cookie descriptors to promote each variety —try it out for those last packages of remaining inventory.
- Act out one cookie, delivering a script of its sensory experience. See how many guesses it takes to figure it out.
- Write a cookie rap or poem using all the fun cookie descriptors while having fun expanding their cookie knowledge to share with customers. Add booth descriptors to booth signs to draw customers in.
- Draw a favorite cookie in a world that explodes with all the senses.
- Make Thank You cards and use the descriptors to ask for a reorder of their customer's favorite.
- Promote their program featuring the taste and emotional appeal of their cookies.
- Go to <u>Littlebrownie.com</u> for cookie images and social posts.

LittleBrownie.com







