

2021 Year in Review



2021 continued to change the way we live, work, learn and connect. Girl Scouts met those challenges with courage, confidence and character. In the 2020-2021 membership year, Girl Scouts of Tropical Florida served more than 4,000 girls and adults across every zip code in Miami-Dade and the Keys. Thanks to our supporters, Girl Scouts had the opportunity to grow as leaders and gain important skills in the four program pillars that make up the Girl Scout Leadership Experience – Entrepreneurship, Life Skills, Outdoor Skills and STEM.

Membership

In 2020-2021, **2,248 girl members** had the opportunity to have a life-changing experience with the help of **1,194 adult** and **375 lifetime members**.



Household Income

\$0 to \$34,999	3%
\$35,000 to \$49,999	7%
\$50,000 to \$74,999	42%
\$75,000 to \$99,999	33%
\$100,000 +	15%



Membership by Grade Level

Daisies (K-1)	323
Brownies (2-3)	554
Juniors (4-5)	502
Cadettes (6-8)	474
Seniors (9-10)	215
Ambassadors (11-12)	153
Unspecified	27



2021 Financial Statement as of September 30, 2021

Statement of Financial Position

ASSETS

Cash and Cash Equivalents	\$ 1,012,189
Receivables	39,589
Inventories	23,662
Investments	335,293
Other Assets	258,149
Property Equipment, net	304,296

TOTAL ASSETS **1,973,178**

LIABILITIES AND NET ASSETS

LIABILITIES

Accounts Payable and Accrued Expenses	128,623
Refundable Advances	28,344
Deposits and Other Liabilities	24,361
Deferred Revenues	215,882

TOTAL LIABILITIES **397,210**

NET ASSETS

Without donor restriction	1,232,994
With donor restriction	342,974
TOTAL NET ASSETS	1,575,968

TOTAL LIABILITIES AND NET ASSETS **1,973,178**

2021

Statement of Activities

PUBLIC SUPPORT, REVENUE AND GAINS

Cookie and Product Sales	\$ 1,123,743
Contributions and Grants	828,172
Retail Operations	28,365
Program and Council Service Fees	77,615
Other Income	7,917
Change in Beneficial Interest in Trust	22,439

TOTAL REVENUE **2,088,251**

EXPENSES

Cost of Goods Sold	413,923
Functional Expenses	
Program Services	1,137,529
Supporting Services	
Management and General	543,103
Fundraising	139,646

TOTAL EXPENSES **2,234,201**

Net Income (loss) from Operating	(145,950)
Non-Operating Income	

CHANGE IN NET ASSETS **(145,950)**